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Baker Security & Networks Achieves Select Status within Juniper Networks J-Partner Program

Baker Security & Networks a premier provider of IT security solutions and managed network services throughout Ireland today announced that it has been awarded Select status within Juniper Networks J-Partner.

Baker Security & Networks is now qualified to sell integrated firewall/IPSEC VPN products, SSL VPN solutions and intrusion, detection and prevention systems.

“Achieving Select status is significant for Baker because it enables us to deliver a market leading high-performance product portfolio that helps our customers build business critical networks. We reviewed several providers and came to the conclusion that Juniper provided the most strategically advantageous partnership for Baker. As part of the partner application process Baker invested considerable resources in engineering and sales training, with a view to establishing Baker as a centre of excellence for the Juniper suite of products within Ireland” Said Noel O'Grady Sales Director, of Baker Security & Networks.

To celebrate the signing, Baker Security & Networks will be offering the first 200 clients free midrange Juniper firewalls as part of a three year management contract and commitment to service.

Andy Travers, Juniper Networks' channel director for UK, Ireland and South Africa commented on this signing: “This partnership will increase our partner strength in Ireland providing best in class security solutions to our customers. We sign partners like Baker Security & Networks to enhance our offering to customers as their specialised knowledge in the security market enables us to provide a superior service to our customers.

About Juniper Networks J-Partner Reseller Program

Juniper Networks revolutionizes the way resellers and vendors work together with the J-Partner Reseller program. Juniper Networks J-Partner Program rewards partners for the value they add to selling and supporting Juniper Networks' solutions. Through specialization and certification options, partners gain access to one of the broadest portfolios of networking and security solutions available today. For more information on joining the J-Partner Reseller program, please visit <http://www.juniper.net/partners/>

About Baker Security & Networks

Baker Security & Networks is recognised as a leading IP security expert. We have been managing networks in financial organisations, government and state agencies, national and international corporations for the past 11 years. The company now manages VPN nodes and firewalls on a 24 x 7 basis for customers in over 80 countries, on 5 continents. www.baker.ie

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